



# IPO INSIGHTS



Vibhor Steel Tubes Limited

Issue Dates - Opens: 13-02-2024 | Closes: 15-02-2024

IPO Note	<div>1. Vibhor Steel Tubes Limited manufactures, exports and supplies steel pipes and tubes to various heavy engineering industries in India.</div> <div>2. Vibhor Steel Tubes Limited is manufacturers and exporters of Mild Steel/Carbon Steel ERW Black and Galvanized Pipes, Hallow Steel Pipe, Cold rolled Steel (CR) Strips/ Coils.</div>
Rating	★ ★ ★ (Good)

IPO SNAPSHOT	
Issue Size	₹ 72.17 Crores
Issue Type	Book Built Issue IPO
Fresh Issue	₹ 72.17 Crores
Offer for Sale	-
Face Value Per Share	₹ 10
Price Band Per Share	₹141 to ₹151
Minimum Lot Size	99 shares
Listing On	BSE, NSE

Registrar to the IssueKfin Technologies Limited

IPO SNAPSHOT – Vibhor Steel Tubes Limited																																			
About the Company	<ul style="list-style-type: none"><li>▪ Incorporated in 2003</li><li>▪ The Company have a very wide range of steel pipes and tubes products. The lengths of the steel pipes &amp; tubes in different ranges unless otherwise specified by the customers.They manufacture steel pipes and tubes in various shapes and size such square, round, rectangular and elliptical or any special shape.</li><li>▪ The company's product portfolio includes: (1)ERW pipes for application in water transport, oil, gas and other non-toxic supplies. (2)Hot-dipped galvanized pipes for application in agriculture and infrastructure. (3)Hollow section pipes in square and rectangular forms. (4)Primer painted pipes. (5)Crash barriers for application in railways, highways, and roads.</li><li>▪ They manufacture &amp; supply the finished goods for “Jindal Pipes Limited” (“Jindal”) vide the renewed agreement dated April 01, 2023 under the brand name “Jindal Star”.</li><li>▪ Vibhor Steel Tubes Limited manufactures, exports and supplies steel pipes and tubes to various heavy engineering industries in India.</li><li>▪ They are 2 decades old manufacturer, exporter and supplier of steel pipes and tubes to various heavy engineering industries in India. Steel pipes and tubes can be used for many purposes such as steel pipes for frames and shafts, steel pipes for bicycle frames, steel pipes for furniture, CDW pipes for shockers, steel pipes for various structural purposes, steel pipes for various engineering purposes etc.</li></ul>																																		
Competitive Strengths	<ul style="list-style-type: none"><li>▪ Association with Jindal Pipes Limited and Strategic location of manufacturing Units</li><li>▪ Experienced Promoters and senior management team</li><li>▪ International Accreditations and Export of finished goods</li><li>▪ Well-developed distribution and marketing network</li><li>▪ Integrated manufacturing facility and Stable Financial</li></ul>																																		
Financials (₹ in Crores)	<table><tr><th>Particulars</th><th>31-3-2021</th><th>31-3-2022</th><th>31-03-2023</th><th>Y-o-Y</th></tr><tr><td>Revenue</td><td>510.47</td><td>817.99</td><td>1113.12</td><td>36%</td></tr><tr><td>EBITDA</td><td>18.88</td><td>29.70</td><td>45.58</td><td>54%</td></tr><tr><td>EBITDA Margin</td><td>3.7%</td><td>3.6%</td><td>4.1%</td><td></td></tr><tr><td>PAT</td><td>0.68</td><td>11.33</td><td>21.07</td><td>86%</td></tr><tr><td>PAT Margin</td><td>0.1%</td><td>1.4%</td><td>1.9%</td><td></td></tr></table>					Particulars	31-3-2021	31-3-2022	31-03-2023	Y-o-Y	Revenue	510.47	817.99	1113.12	36%	EBITDA	18.88	29.70	45.58	54%	EBITDA Margin	3.7%	3.6%	4.1%		PAT	0.68	11.33	21.07	86%	PAT Margin	0.1%	1.4%	1.9%	
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Valuation	<ul style="list-style-type: none"><li>▪ Attributing Annualized FY23 Earnings asking P/E = 10.17</li></ul>																																		
Peers	<table><tr><th colspan="3">Company Name</th><th>P/E ratio</th></tr><tr><td colspan="3">APL Apollo Tubes Limited</td><td>57.99</td></tr><tr><td colspan="3">Hi-Tech Pipes Limited</td><td>48.30</td></tr><tr><td colspan="3">Goodluck India Limited</td><td>31.28</td></tr><tr><td colspan="3">Rama Steel Tubes Limited</td><td>34.96</td></tr></table> <p>Note : P/E ratio is calculated as closing share price as on 09th February, 2024.</p>					Company Name			P/E ratio	APL Apollo Tubes Limited			57.99	Hi-Tech Pipes Limited			48.30	Goodluck India Limited			31.28	Rama Steel Tubes Limited			34.96										
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Promoters	<ul style="list-style-type: none"><li>▪ Mr. Vijay Kaushik</li><li>▪ Mr. Vibhor Kaushik</li><li>▪ Mrs. Vijay Laxmi Kaushik</li><li>▪ M/s. Vijay Kaushik HUF</li></ul>																																		
Objects of the issue	<ul style="list-style-type: none"><li>▪ Funding of working capital requirements of the company</li><li>▪ General Corporate purposes</li></ul>																																		

DISCLAIMER

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